



Add revenue by maximizing Medicaid reimbursement.

Streamline ridership tracking with Zonar Z Pass®.

Many schools leave Medicaid reimbursement money on the table because the time and effort spent capturing ridership data and submitting the paperwork isn't worth risking an audit. Zonar Z Pass® digitally and accurately captures the data for you, so you can pull the data more easily and submit your claim. Fewer errors, lower audit risk and more reimbursement money that your fleet already has coming.



Student riders scan their passive RFID card to the Z Pass® reader as they get on and off the bus.

Z Pass® logs the student name, bus number, date, time and location of each scan. Then it securely uploads that data to the cloud.



Access the data and run reports through our secure online platform, Zonar Ignition™..

View data by bus or student rider. Display the location and time of each scan on a map.



Pull and submit the Z Pass® ridership data with your claim for maximum reimbursement.

Apply those funds to making the most of your fleet's budget.

Invest in tech that pays for itself.

You have 180 days to retroactively submit Medicaid reimbursement paperwork. Work with the proper administrators and visit the <u>Medicare & Medicaid</u> <u>Services Administrative Claiming Guide</u> to find the applicable reimbursements for your fleet.

Then, put the funds toward the fleet management technology that enables the Z Pass solution. With technology that makes gathering the required data easier, faster and more reliable, your investment pay for itself by creating a revenue stream.

Work with experts to secure tech funding.

Numerous state and federal grants exist to help eligible school districts fund their student transportation technology needs.

Consider **grant assistance** help and work with experts who specialize in identifying opportunities and managing the process from the start. Also look at other organizations to explore other opportunities such as the **Don Carnahan Memorial Grant**.

What Zonar statistics show

\$1.3M to \$4M were left unclaimed

before implementing Zonar solutions.

Depending on the U.S. state, Zonar customers see

average yearly reimbursements of \$20,000 to \$400,000.



